

CONQUEROR



Curtis Stavich

HeadPinz, Fort Myers and Naples, FL

QubicaAMF ten pin bowling

28 lanes - Fort Myers - **32** lanes - Naples

40+ game arcade

Laser tag, axe throwing, full-service bar and restaurant

Conqueror plus Square Payments Delivers a Seamless Payment Experience

HeadPinz is the premier entertainment, dining and meeting facility under one roof in Southwest Florida. Across multiple locations in Florida, HeadPinz takes the guest experience to a whole new level with state-of-the-art bowling, laser tag, aerial ropes course, giant game zone, exclusive VIP lanes and Nemo's Sports Bistro.

The Challenge:

Looking for a New, Easy to Integrate Payment Solution

HeadPinz were in the market for a new payment solution and implemented Conqueror plus Square Payments in their centers as soon as it was available. They were already using Square for their online to-go food orders, so the move to Conqueror plus Square Payments was an easy decision. Curtis Stavich, Director of Amusements and Entertainment at HeadPinz in Florida explained, "We thought it would be a good opportunity to eliminate some merchant accounts and consolidate our credit cards and it has worked out very well for us."

The Solution:

Conqueror plus Square Payments

Integrating Conqueror plus Square Payments brings big benefits to any bowling entertainment business and many improvements over other current offerings. Some of these benefits that HeadPinz experienced include an easy integration, a single payment platform enabling seamless transactions across multiple channels, and consolidated reporting and analytics across multiple center locations. "We were able to consolidate all our merchant accounts to one," Curtis Stavich shares. "Accounting wise it's a lot easier."



Conqueror plus Square Payments from QubicaAMF provides:

- Single Payment Platform
- Improved Guest and Staff Experience
- Offline Mode Allows for Business Continuity

The Results: Easy Integration and Efficient Consolidation

HeadPinz has experienced many of the unique benefits of the modern, omnichannel payment solution for bowling entertainment centers that come from the QubicaAMF and Square partnership. These benefits are driving business optimization and an enhanced customer experience.

Consolidated Payments and Reporting

Conqueror plus Square Payments enables seamless transactions across multiple channels, with support for in-person, Kiosk, and online payments. Along with consolidated reporting and analytics across HeadPinz multiple locations, it provides improved visibility and insights that can drive further growth. "We were able to consolidate all our merchant accounts into one; accounting wise it's a lot easier," Stavich says.

Improved Guest and Staff Experience

The Conqueror plus Square Payments solution has been seamless and faster for HeadPinz, which translated to an even better staff and guest experience. "It's faster," Curtis Stavich explains. "Before it would take a moment to do a transaction but, now it's a lot faster." This helps to deliver a consistent and excellent payment experience to guests, allowing HeadPinz to focus on growing their business.

Offline Mode for Business Continuity

Another benefit HeadPinz has experienced is the ability to continue taking payments offline. Stavich says, "Let's say you lose internet, you can actually still process credit cards so that that was a huge benefit to going to Square as well."

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It's seamless. So, I would highly recommend it for any proprietor.
- Curtis Stavich

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Is Conqueror plus Square Payments right for your center?

To learn more visit: www.qubicaamf.com/conqueror-plus-square-payments

